

CLAFILIN

HOSPITAL PROCUREMENT STUDY

This process examines each area of spending and uncovers where costs can be avoided.

- ✓ Procurement Cost per Line:
 - Distribution: \$2.96, Direct: \$16.50
- ✓ Procurement Costs Per Line are 58% LOWER for the Hospital thru Distribution
- ✓ \$475,000,000 Potential in Annual Savings for Hospitals
 - Shifting 50% of Direct to Distribution

